Types of Venture Capital

How Family Firm Venture Capital Outperforms Independent and Corporate Venture Capital

Independent Venture Capital (IVC)

Highest time preference: seeking highest return in shortest time.

Portfolio of investments, themed but not strategic.

Shortest involvement with target investments, rapid exit.

Purely financial goals: measured by percentage return, duration.

High sales growth,
high cost growth,
high financial returns
(multiples).

Corporate Venture Capital (CVC)

Tempered time preference: longer time horizon for strategic goals.

Strategically aligned investments, exploratory and market expanding.

Longer involvement with target investments, technical integration.

Financial + strategic goals, e.g. technology access, market entry.

Both cash and resource investments = higher total factor productivity growth.

Family Firm Venture Capital (FCVC)

Lowest time preference: stay with investments even after liquidity events.

Close-to-home investments, in geography and industry.

Longest involvement with target investments, least rapid exit.

Durability goals:
complementary
growth and corporate
strength.

Highest total factor productivity growth in target investments.



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